



WARSAW
ENGINEERING &
FABRICATING INC.

2780 E. Durbin St.
P.O. Box 1043
Warsaw, IN 46581
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Warsaw Engineering & Fabricating located in Warsaw, IN has an immediate opening for a Sales Engineer and estimating professional. Warsaw Engineering & Fabricating provides fabrication and maintenance for foundries, steel mills, heavy and light industrial manufacturing companies. The qualified candidate can expect the following responsibilities,

- 1) Travel within a 150-mile radius of Warsaw IN visiting existing and developing new customers.
- 2) Follow customers PPE requirements such as hard hat, steel toe boots, hearing protection, high visibility jackets, etc.
- 3) Maintain a positive working relationship with customers & fellow employees
- 4) Work closely with operations manager, shop foreman, field foreman, and engineering
- 5) Take field dimensions and provide sketch to engineering (AutoCad experience a plus)
- 6) Physically capable of climbing ladders and stairs to access equipment WEFAB typically provides fabrication and maintenance services on.
- 7) Visit a job site to assess the customer's needs and provide a quote based on the information gathered.
- 8) Have a knowledge of fabrication and maintenance services
- 9) Ability read and interpret blueprints
- 10) Use a quoting software to develop quotes (training provided)
- 11) Use of Microsoft office
- 12) Good communication skills
- 13) Reports directly to sales manager

Warsaw Engineering and Fabricating Inc offers the following benefits,

- 1) One weeks' vacation after the first 6 months of employment
- 2) Three weeks paid vacation at 6 years
- 3) Group medical insurance, dental, Life insurance & short-term disability coverage free to the employee after 60 days
- 4) 401K or Roth IRA retirement savings plan after the first year of employment with employer match
- 5) Flexible work hours
- 6) Non commission salary-based position
- 7) Salary based on experience

Desired qualifications,

- 1) High school diploma (some college preferred)
- 2) History of quoting in fabrication & maintenance services
- 3) 10+ years' experience in sales

